

#### **ORDINARY MEETING**

#### **OF**

#### COUNCIL CONTROLLED ORGANISATIONS SUBCOMMITTEE

### MINUTE ITEM ATTACHMENTS

Time: 9:30 am

Date: Wednesday, 24 May 2017 Venue: Zealandia Eco Sanctuary

end of Waiapu Road, Karori

Wellington

Karori, Wellington 101 Wakefield Street

Wellington

Business Pag		ge No.	
2.1	Review of Quarter Three Reports for Council Controlled Organisations for the Period Ending 31 March 2017		
	1.	Wellington Zoo presentation	2
	2.	Experience Wellington   Wellington Museums Trust presentation	10
	3.	Zealandia presentation	26
	4.	Wellington Regional Economic Development Agency presentation	າ 36



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### STATEMENT OF INTENT





### PEOPLE LOVE AND SUPPORT THE ZOO



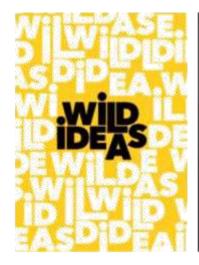


Be. Welcome www.beaccessible.org.nz





### **LEAD THE WAY**







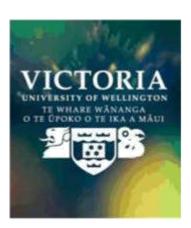




### **CONNECTING PEOPLE AND ANIMALS**











### **CONNECTING PEOPLE AND ANIMALS**

CONTINUED...







### SAVE ANIMALS IN THE WILD





Inger Perkins and Karen are pictured here signing an MOU between West Coast Penguin Trust and Wellington Zoo













More people visit the Zoo and do more

Position the new Zoo in the community

Drive financial success

Model sustainable behaviours

Excellence in animal care

A positive culture of professionalism and safety with shared values Design creative and exciting messagedriven experiences

Maximise the connections with animals for visitors

Ensure a holistic approach to the new Zoo experience Support local and global conservation programmes

Build community action for wildlife

Lead science and research projects

## **OUR**STRATEGY

TO IGNITE A ZOO REVOLUTION





Council Controlled Organisations
Sub-committee Meeting
Experience Wellington Presentation
Quarter Three to 31 March 2017

24 May 2017

Principal Funder:

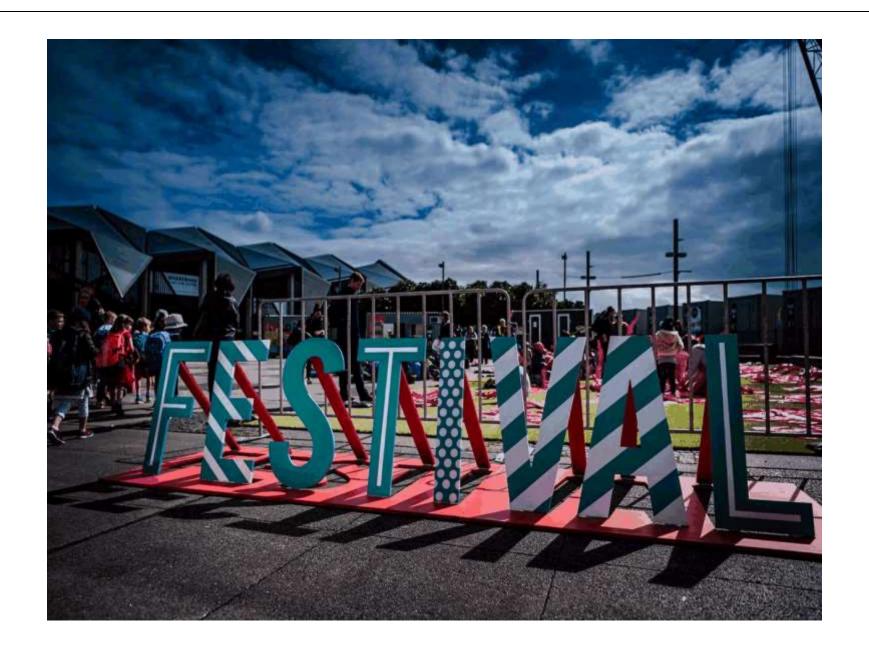
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## Quarter Three to 31 March Highlights

- Flux at Wellington Museum
- The annual Great Scavenger Hunt
- Roxy5 Short Film Competition
- Cindy Sherman
- Capital E National Arts Festival

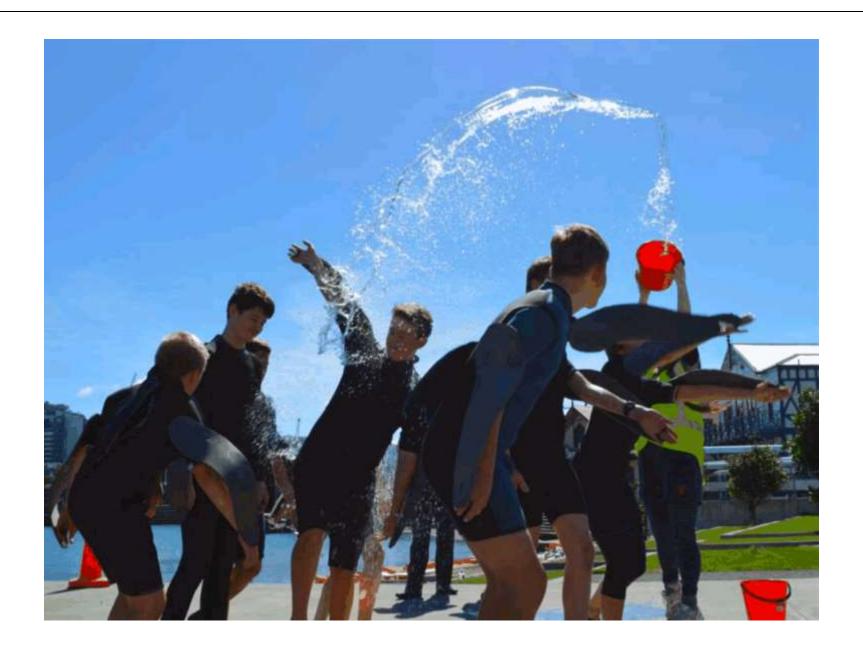




# 2017 Capital E National Arts Festival Preliminary results

- 47,783 attendees at 216 performances of 16 works
- 81 schools 26% were decile 5 or below
- 56% of schools were from Wellington City
- Better than budget result
- Highlights
  - ✓ Odd Lands
  - ✓ Partnerships e.g. Cuba Duba and Te Papa
  - ✓ Financial support from sponsors, grant giving organisations such as The Lion Foundation and the Wellington Amenities Fund









## **Roxy5 Short Film Competition**

- To encourage creative thinking and to provide authentic opportunities towards careers in creative digital industries
- 26 completed films were entered and 12 were short listed
- The two supreme winners will remake their films with the assistance of industry professionals
- Best Original Music Score will work with Victoria University School of Music
- Best VFX will work with Weta Digital





## **Cindy Sherman Exhibition**

- A deliberate strategy to reinforce Wellington's position as the arts and cultural capital of New Zealand – our Capital of Culture
- Eight years since City Gallery presented a charged-entry international exhibition of a similar scale Yayoi Kusama: Mirrored Years
- Proof of concept for high value, international contemporary art exhibitions in Wellington





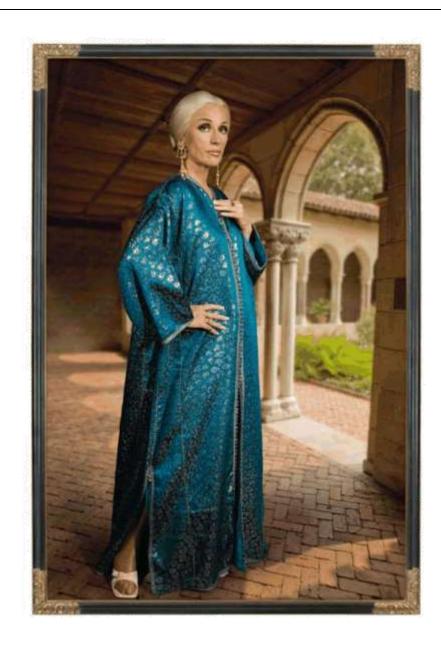
# **Cindy Sherman** preliminary results

- \$1 million of additional new revenue to Wellington
- 25,328 ticketed visitors
- 46% were from outside Wellington and half of these were from Auckland
- Generated \$1.3 million PR value with high levels of national media coverage (92 articles)
- Sparked national conversations more than 143,000 people listened to the three RN7 panel discussions

# Cindy Sherman was great for Wellington

- 45% of visitors said that Cindy Sherman positively changed their opinion of Wellington
- 91% of visitors said it was important to them that international art experiences like Cindy Sherman are available in Wellington
- 70% of visitors felt that the exhibition made them think about things in a different way (63% felt uplifted or enlightened)





### Financial Position to 30 June 2017

- We are forecasting a deficit in the order of around \$80K
- 2015-16 financial position was a surplus of \$262K due to reporting standard changes
- Cindy Sherman exhibition financial result





experiencewellington.org.nz





ZEALANDIA will be a place that transforms biodiversity, people and knowledge, and through this transforms our capacity for living with nature



### Bumper breeding season











visitors have done a ZEALANDIA by Day tour

Resulting in \$28,000 additional revenue

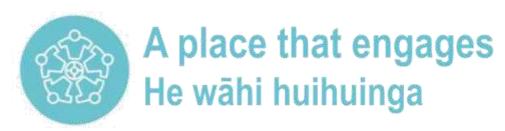


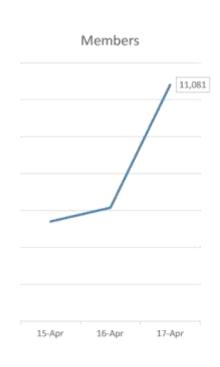


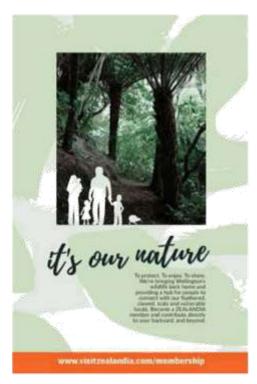
"The entire night tour was excellent. The guide was great and we saw some amazing wildlife. It was such a fantastic experience." - ZEALANDIA Visitor.

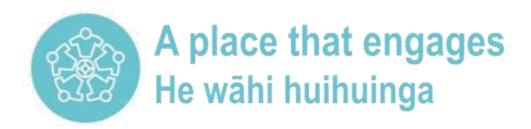
### **Promoting Wellington**









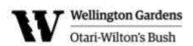


### Working with our partners





















## A place for learning He wāhi mātauranga



"A very unique and wonderful experience not only for our children but adult supervisors also." – Kokiri Marae.

8,999

Education visits (April YTD) 7,460 visits for the same period in 2015/16



Engineering Biology

Landscape and architecture

Tourism ...













LookSee 1,674,971 48,703 Web site visits Completed applications International media articles +\$5 million Domestic media articles Estimated advertising media value

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"Is this the best job interview ever?"
Daily Mail

"But here's the thing: Whether you work in the tech industry or not, Wellington is a great place to live." Forbes

"Wellington's prospects and outdoor attractions - think biking, paddle boarding and windsurfing - seem to be hitting a chord with Seattle candidates."

The Seattle Times

"The city is now home to a worldleading technology industry"

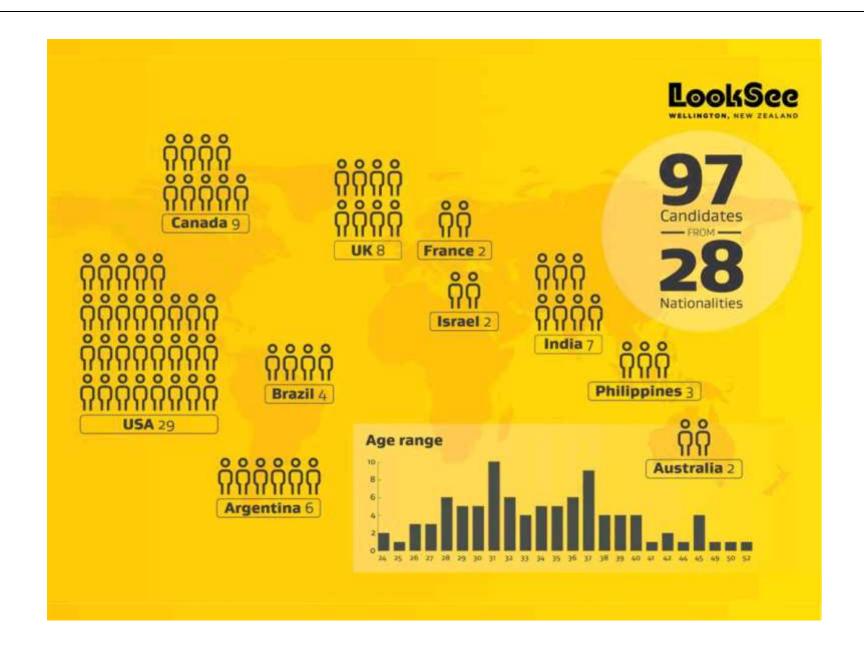
The Global Recruiter

"New York City could see tech talent drain if Wellington, New Zealand has its way"

New York Business Journal

"Granted, it is an unconventional way of trying to attract top talent. But Wellington is pretty nice, being surrounded by cool mountains AND it's the craft beer capital of the country, in which hipsters abound."

Mashable



## Thank you to our participating LookSee Wellington employers



Accenture ANZ API Talent Ark:form Assurity Aura Security Beca Booster Callaghan Innovation Catalyst IT Certus Chorus Cigna NZ CoreLogic Datacom Datara Group

Deloitte

Dot Loves Data

Education Payroll Ltd

Embrium End Game Enspiral Dev Academy Equinox GuestFolder Heyday Homes.co.nz IntegrationWorks Intela Al L2VR Loyalty NZ MetService Microsoft Azure Mindfull NEC Optimal Workshop PaperKite PartsTrader Markets

PlanIT

Quantum Security Services
Raygun
ShowGizmo
SilverStripe
Springload
Storypark
TAGA Software
Totara
TourWriter
Trade Me
Weta Digital
Weta Workshop
WhosOnLocation
Wipster
Xero

Properly

Quanton

## Tourism returning to growth post-eqnz

## Commercial Guest Nights: Wellington City

Percentage change vs same month previous year

