

**QUARTER PERFORMANCE**

In December, the Basin Reserve hosted the NZ v West Indies test match. The match itself finished within three days.

The Facilities Management Plan for the Basin Reserve was finalised during the quarter and will be signed off by the Trustees at their first meeting in 2014 and is now being implemented.

The Trust continued discussions with the NZTA as regards the proposed 'bridge' at the northern end of the ground, and preparations for the board of enquiry that was scheduled to begin in February 2014.

**YEAR TO DATE PERFORMANCE****Events**

- The Wellington Firebirds played 2 x 4-day first class cricket matches
- The Black Caps and West Indies played 1 x 5-day international test match (3 days played)
- The Wellington Firebirds played 2 x Twenty20 domestic cricket matches

**Training**

- 4 x international team training sessions (West Indies & NZ)
- 51 training days for the Wellington Firebirds and the Wellington Blaze

**SUMMARY FINANCIALS**

FINANCIAL PERFORMANCE	Q2 Actual	Q2 Budget	Variance	YTD Actual	YTD Budget	Variance	FYE
Total Revenue	102	102	-	325	345	(20)	672
Operating Expenses	262	219	(43)	433	378	(55)	750
Net Surplus	(160)	(117)	(43)	(108)	(33)	(75)	(78)
FINANCIAL POSITION							
Total Assets				997	1,028	(31)	972
Total Liabilities				157	90	67	80
Equity				840	938	(98)	892
CASH FLOWS							
Total Net Cash Flows				4	49	(45)	92
Opening Cash				82	100	(18)	100
Closing Cash				86	149	(63)	192

The Trust had an operating deficit for the quarter of \$160k after allowing for depreciation of \$50k, \$43k behind budget.

Income was \$102k, in line with budget. YTD the Trust revenue is 6% (\$20k) behind budget partly as a result the ground being closed to winter sports during Q1. Winter sports activity will resume in 2014

Expenditure of \$262k was \$43k over budget as a result of unbudgeted legal costs associated with the Basin Reserve Flyover project.

As a result of unbudgeted legal costs, the Trust is currently projecting a Year End deficit of -\$160k, \$82 behind budget.

Mostavision, the company who is contracted to hire out the Trust's replay screen went in to receivership in 2013, but is now trading again. As a result, the hire of the replay screen (and revenue) is expected to return to normal levels for the rest of the year, but will most likely remain down on the budget for the full year.

KPI DASHBOARD					
MEASURE		Q2	YTD	3 Year	Comments
		31 Dec 13	31 Dec 13	Trend	
Cricket Events	Target	2	2	Improving	The SOI targets were agreed before the West Indies test match was confirmed. The figures also Twenty20 domestic cricket matches that were rescheduled from January 2015.
	Actual	5 ✓	5 ✓	↗	
Other Sports Events	Target	0	0	Declining	The figures for other sports events have been affected by the closure of the ground over the last two winter seasons for repairs and drainage work.
	Actual	0 ✓	0 ✓	↘	
Community Events	Target	0	0	Declining	The number of community events has shown a marked decline in recent years, in part as a result of work on the ground that has prevented activity being scheduled.
	Actual	0 ✓	0 ✓	↘	
Cricket Event Days	Target	8	8	Steady	The SOI targets were agreed before the West Indies test match was confirmed. The figures also include Twenty20 domestic cricket matches that were rescheduled from January 2014.
	Actual	15 ✓	15 ✓	→	
Other Sports Events Days	Target	0	0	Declining	The figures for other sports events have been affected by the closure of the ground over the last two winter seasons for repairs and drainage work.
	Actual	0 ✓	0 ✓	↘	
Community Event Days	Target	0	0	Declining	
	Actual	0 ✓	0 ✓	↘	
Practice Facility Usage Days	Target	30	30	NA	This is a new measure in 2013/14 so no trend information is available. Teams training at the Basin Reserve include the Black Caps, West Indies, the Firebirds and the Blaze (Wellington women's team)
	Actual	51 ✓	51 ✓		
Numbers attending events	Target	1,600	1,600	Steady	Figures include those for the unbudgeted West Indies test match and rescheduled domestic Twenty20 matches.
	Actual	5,600 ✓	5,600 ✓	→	

ISSUES & OUTLOOK	
<ul style="list-style-type: none"> <li>Work will begin in Q3 on developing a Master Plan for the Basin Reserve which will incorporate the Facilities Management Plan and renewals programme, the turf management requirements along with future developments and objectives.</li> <li>The Trust will continue to deliver on the maintenance programme identified in the FMP. It is currently anticipated to be delivered on time and on budget.</li> <li>Based on current projections, the Trust is not likely to meet its Financial Performance target as a result of unbudgeted legal expenses in relation to the Basin Reserve Flyover work with NZTA.</li> <li>Hawkins' naming rights sponsorship of the Basin Reserve comes to an end in April 2014. They have indicated that they will not be renewing the sponsorship. The Trust is currently working on options for securing a new naming rights sponsor.</li> <li>The International touring schedule for 2014-15 is expected to be confirmed in early April.</li> <li>Preparations are well underway for hosting teams at the Basin Reserve during Cricket World Cup 2015.</li> </ul>	



**BASIN RESERVE TRUST**

**REPORT NO. 2**

**2013-14**

**Prepared for Wellington City Council  
C.C.O. Monitoring Subcommittee**

**For the 2<sup>nd</sup> Quarter 2013-14**

**Signed** \_\_\_\_\_

**Date** \_\_\_\_\_

## 1. **OVERVIEW**

The three month period under review generally heralds a busy period of maintenance and activity, as the Basin Reserve readies itself for the cricket programme, and the first half of the domestic season gets underway.

### **Trust Meetings**

The Trust met on 18 October. The proposed December meeting was postponed given the amount of regular focus ascribed to the NZTA Basin Bridge proposal (see below).

### **Basin Bridge**

The Basin continued a dialogue with the NZTA as regards the proposed 'bridge' at the northern end of the ground. A significant amount of time and resource was applied to this matter over the period in review, resulting in an agreed position between the Council, NZTA, and the BRT pre-hearing.

Additionally the Trust confirmed its own legal position, and will be represented by the Council's legal advisers at the hearing in early February 2014. The handover of legal representation to the Council's advisers took place through December.

### **Trustee Appointment**

Following the local body election in October, Cr Paul Eagle was appointed as a Trustee to replace the outgoing John Morrison. Cr Eagle's appointment began on 14 November 2013.

### **West Indies Test Match – December 2013**

The ground hosted the NZ v West Indies test match from 11-15 December. The venue presented well and operated as required. The match itself finished within three days, which robbed the event of weekend crowd numbers unfortunately (as it had started on a Wednesday).

### **Facilities Management Plan**

The Trust continued its work with the Council in regards to a comprehensive Facilities Management Plan (FMP). This plan is now concluded, and will be reported to the Trustees at their next bi-monthly meeting.

### **Maintenance**

With the first-class cricket programme beginning in late-October (Labour Weekend), there was a full clean and operational inspection of the venue throughout October.

Maintenance included:

- Deep cleanse of all public toilets
- Repair and painting of all bleacher seating on the western side of the ground
- Scoreboard repairs
- Renovation of the centre wicket block for scheduled matches; and
- Preparation of off-field practice facilities

## 2. **OPERATIONS**

### 2.1 ***Performance Analysis***

#### ***Events***

- 2 x 4-day first class cricket matches
- 1 x 5-day international test match
- 2 x Twenty20 domestic cricket matches
- 4 x international team training sessions (West Indies & NZ)

- 51 uses of the venue as a practice facility (men's and women's teams)

## **2.2 Performance Measures**

The actuals against budget are attached. The 2013-14 SOI was agreed before the West Indies test match was confirmed by NZC, hence the higher than budgeted figures for event days, and spectators. The crowd figures could have been higher still, however the scheduled five day match ended after three days only, and as it finished on a Friday the expected weekend crowds did not eventuate.

## **3. FINANCIAL REPORT**

Financial accounts are attached.

## Basin Reserve Trust Financial Results 2013/14

(\$,000's)	Actual Q2 2013/14	Budget Q2 2013/14	Variance Q2 2013/14	Actual YTD 2013/14	Budget YTD 2013/14	Variance YTD 2013/14	2013/14 Budget Full Year	2012/13 Actual Prev Q2
<b>Statement Of Comprehensive Income</b>								
<b>Income</b>								
<i>Grant Income</i>	-	-	-	178	178	-	355	-
<i>Ground Hire Income</i>	65	57	8	84	84	-	153	-
<i>Other Income</i>	36	44	(8)	61	81	(20)	161	46
<i>Interest Income</i>	1	1	-	2	2	-	3	-
<b>Total Income</b>	<b>102</b>	<b>102</b>	<b>-</b>	<b>325</b>	<b>345</b>	<b>(20)</b>	<b>672</b>	<b>46</b>
<b>Expenditure</b>								
<i>Building Expenses</i>	17	16	(1)	28	31	3	63	27
<i>Ground Expenses</i>	45	41	(4)	44	77	33	163	43
<i>Occupancy Expenses</i>	33	42	9	53	68	15	128	40
<i>Event Running Expenses</i>	16	31	15	17	32	15	55	1
<i>Administration Expenses</i>	97	31	(66)	155	62	(93)	127	25
<i>Other Expenses</i>	4	8	4	36	8	(28)	16	-
<i>Finance Costs</i>	-	-	-	-	-	-	-	-
<i>Depreciation</i>	50	50	-	100	100	-	198	68
<b>Total Expenditure</b>	<b>262</b>	<b>219</b>	<b>(43)</b>	<b>433</b>	<b>378</b>	<b>(55)</b>	<b>750</b>	<b>204</b>
<b>Total Comprehensive Income (Deficit) for the Period</b>	<b>(160)</b>	<b>(117)</b>	<b>(43)</b>	<b>(108)</b>	<b>(33)</b>	<b>(75)</b>	<b>(78)</b>	<b>(158)</b>

## Basin Reserve Trust Financial Results 2013/14

(\$,000's)	Actual Q2 2013/14	Budget Q2 2013/14	Variance Q2 2013/14	Actual YTD 2013/14	Budget YTD 2013/14	Variance YTD 2013/14	2013/14 Budget Full Year	2012/13 Actual Prev Q2
<b>Statement of Financial Position</b>								
<i>Total Non Current Liabilities</i>				-	-	-	-	-
<i>Total Current Liabilities</i>				157	90	67	80	80
<i>Total Trust Funds</i>				840	938	(98)	892	1,065
<b>Total Trust Funds and Liabilities</b>				<b>997</b>	<b>1,028</b>	<b>(31)</b>	<b>972</b>	<b>1,145</b>
<b>Assets</b>								
<i>Non Current Assets</i>				798	784	14	685	1,020
<i>Current Assets</i>				199	244	(45)	287	125
<b>Total Assets</b>				<b>997</b>	<b>1,028</b>	<b>(31)</b>	<b>972</b>	<b>1,145</b>
<b>Statement of Cash Flows</b>								
<i>Net Cash Flows from Operating Activities</i>				5	49	(44)	92	26
<i>Net Cash Flows from Investing Activities</i>				(1)	-	(1)	-	(35)
<i>Net Cash Flows from Financing Activities</i>				-	-	-	-	-
<b>Net Increase (Decrease) in Cash Held</b>				<b>4</b>	<b>49</b>	<b>(45)</b>	<b>92</b>	<b>(9)</b>
<i>Cash at the Beginning of Year</i>				82	100	(18)	100	42
<b>Cash at the End of Period</b>				<b>86</b>	<b>149</b>	<b>(63)</b>	<b>192</b>	<b>33</b>

**Basin Reserve Trust Performance Targets 2013/14**

	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>	<b>2013/14</b>	<b>2012/13</b>
	<b>Q2 2013/14</b>	<b>Q2 2013/14</b>	<b>Q2 2013/14</b>	<b>YTD 2013/14</b>	<b>YTD 2013/14</b>	<b>YTD 2013/14</b>	<b>Budget</b>	<b>Actual</b>
							<b>Full Year</b>	<b>Prev Q2</b>
<b>Administrative</b>								
<i>Achieve targets within allocated budgets</i>		Annual			Annual		Annual	
<i>Comply with financial, technical and regulatory standards</i>	Achieved	Quarterly		Achieved	Quarterly		Quarterly	Achieved
<i>Asset management plan carried out</i>	Not Achieved	Quarterly		Not Achieved	Quarterly		Quarterly	Not Achieved
<b>Operating - Number of Events</b>								
<i>Cricket</i>	5	2	3	5	2	3	12	1
<i>Other Sports</i>	0	0	0	0	0	0	6	0
<i>Community</i>	0	0	0	0	0	0	0	0
<b>Operating - Number of Event Days</b>								
<i>Cricket</i>	15	8	7	15	8	7	32	1
<i>Other Sports</i>	0	0	0	0	0	0	0	0
<i>Community</i>	0	0	0	0	0	0	0	0
<i>Numbers attending events</i>	5,600	1,600	4,000	5,600	1,600	4,000	22,300	936
<i>Practice facility usage</i>	51	30	21	51	30	21	70	N/A
<i>Hirer satisfaction with venue and events</i>	Achieved	Quarterly		Achieved	Quarterly		Quarterly	Achieved
<i>Playing surface to be maintained to an international standard</i>		Annual			Annual		Annual	
<i>Council subsidy per visitor</i>								
<b>Financial</b>								
<i>Results within budget</i>	Not Achieved	Achieved		Not Achieved	Achieved		Achieved	Not Achieved
<i>Capital expenditure - within budget</i>	Not Achieved	Achieved		Not Achieved	Achieved		Achieved	Not Achieved
<i>Council % of revenue ratio</i>	0%	0%		55%	52%		53%	0%
<i>Event income</i>	\$65,000	\$57,500		\$84,000	\$85,000		\$152,500	\$0
<i>Non-event income as a % of total income</i>	36%	44%		74%	76%		77%	100%
<i>Business plan developed</i>		Annual			Annual		Annual	