ORDINARY MEETING

OF

COUNCIL CONTROLLED ORGANISATIONS

MINUTE ITEM ATTACHMENTS

Time:	9:30 am		
Date:	Wednesday, 12 April 2017		
Venue:	Wellington Museum		
	von Kohorn Room		

3 Jervois Quay

Business Page No. **Draft Statements of Intent for Council Controlled Organisations** 2.1 1. Experience Wellington, Wellington Museums Trust 2 2. Wellington Zoo Trust 5 3. Zoofari 15 4. Zealandia Trust 17 5. **Basin Reserve Trust** 24

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Wellington Cable Car Limited

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2017 Statement of IntentWellington City Council

12 April 2017

Principal Funder:

Absolutely Positively Wellington City Council

Me Heke Ki Poneke

Our Priority Projects

Wellington is known as a city where the world's best contemporary art is presented

Wellington Museum is regarded as among the best regional museums in the world

Wellington leads the way in nurturing confident, creative, capable young citizens



Our Priority Projects

A technology and science visitor experience is at the heart of plans to expand the Cable Car Museum and the development of Space Place

We will embrace te Tiriti o Waitangi engaging meaningfully with Iwi

Experience Wellington is a Fundraising Organisation





LETTER OF EXPECTATION

Wellington Zoo Trust looks forward to continuing the positive working relationship we have with Council to create celebration and pride in our boutique but mighty Zoo.

In line with Council's Letter of Expectation we will continue:

- to align with the Council's strategic direction and aims in the 2015-25 LTP
- to tell engaging stories and promote Wellington as a place to live, work and play
- to develop the school age offering and opportunities for low decile schools
- the no surprises approach with WCC especially in relation to branding
- to maintain a high degree of legislative compliance especially in regard to H&S and;
- will complete an annual Board performance review











More people visit the Zoo and do more

Position the new Zoo in the community

Drive financial success

Model sustainable behaviours

Excellence in animal care

A positive culture of professionalism and safety with shared values Design creative and exciting messagedriven experiences

Maximise the connections with animals for visitors

Ensure a holistic approach to the new Zoo experience

Support local and global conservation programmes

Build community action for wildlife

Lead science and research projects

OURSTRATEGY

TO IGNITE A ZOO REVOLUTION







PEOPLE LOVE AND SUPPORT THE ZOO











Absolutely Positively **Wellington** City Council

Me Heke Ki Põneke

LEAD THE WAY













CONNECTING PEOPLE AND ANIMALS













SAVE ANIMALS IN THE WILD











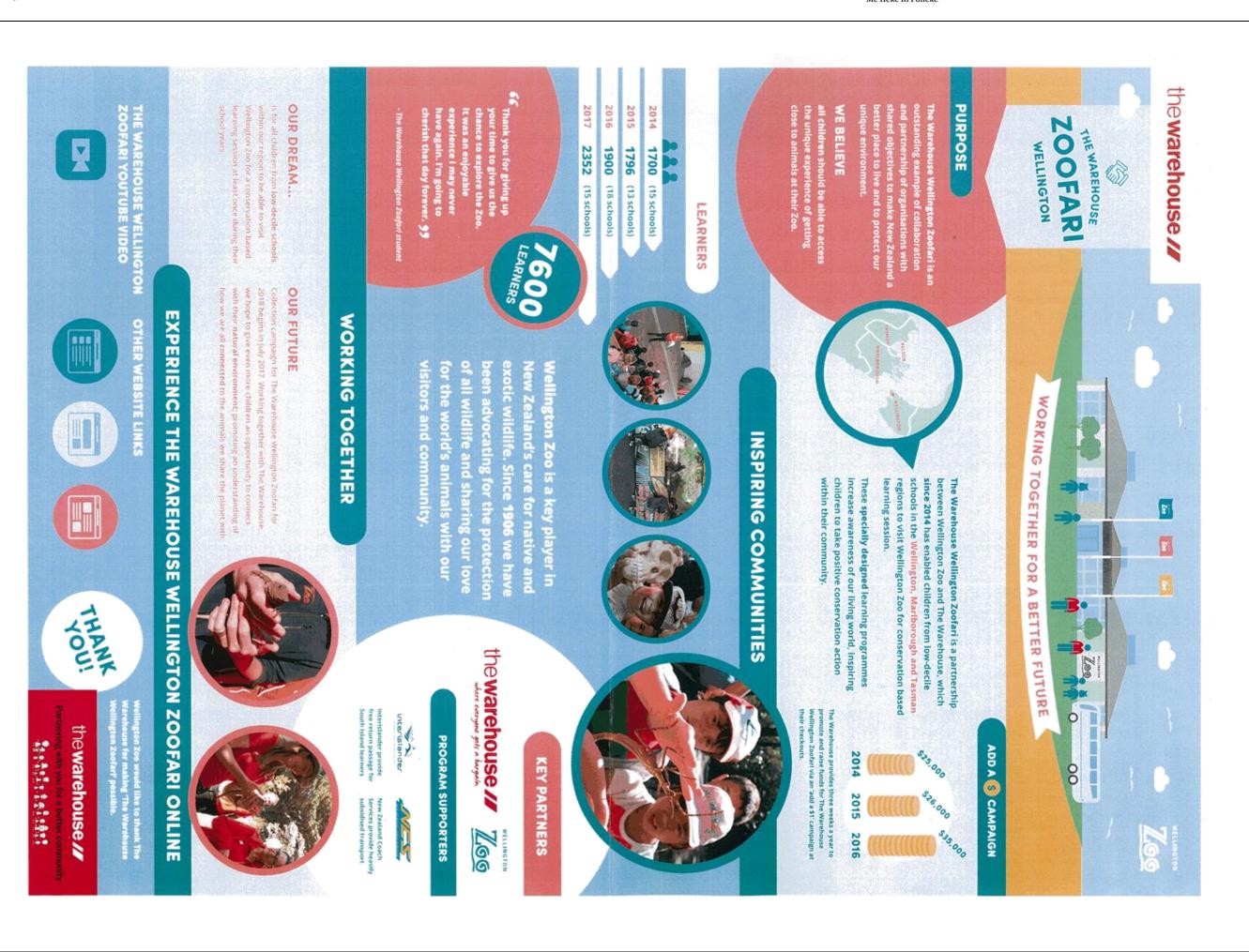


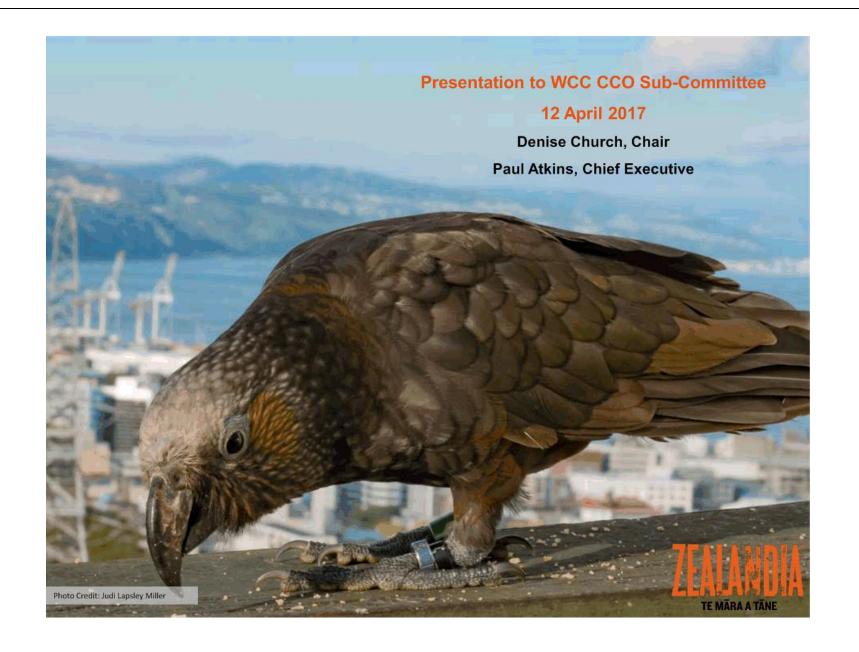
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WELLINGTON ZOO







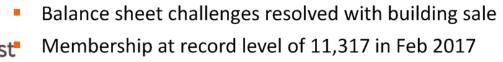


Recent achievements

In 2015/16:

- Trust generated revenue grew to 79% of total revenue
- Net surplus of \$107,892 after depreciation
- Record numbers for visitors (almost 126,000) and education
- National and international research and conservation partnerships established

This year



- Visitor numbers tracking near 2015/16 levels despite earthquake, floods and poor weather
- Restoration and sustainability gains Carbon Zero, - solar panels and EV charging stations
- Living with Nature launched



Caring for our local ecosystems



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Me Heke Ki Pöneke

Living with Nature: Tiaki Taiao, Tiaki Tangata Our strategy for 2016 – 2035

Our purpose

We connect people with our unique natural heritage, and inspire actions that transform how people live with nature in our cities, towns and beyond



A PLACE THAT TREASURES
HE WÄHI TAONGA



A PLACE THAT ENGAGES
HE WÄHI HUIHUINGA



A PLACE FOR LEARNING HE WĀHI MĀTAURANGA



A PLACE THAT EMPOWERS HE WÄHI WHAKAMANA

Making a difference for Wellington as a great place to live, work, learn, visit and play



Opportunities: for growing our impact:

- A growing domestic and international visitor destination
- Partnerships provide even greater opportunities for us to tell our story to a global audience
 - WREDA and Tourism NZ
 - Nature Connections
 - VUW & Woodlands and Wetlands Trust, Canberra
- Major contribution to education in Wellington from pre school to tertiary
- Contribute to Wellington's social capital:
 - A valued natural asset transforming city wide nature
 - Growing employment and volunteer roles
 - Supporting our residents health & wellbeing

"Wow!"

Reviewed 2 weeks ago

Nature right near the city, Get away from the crowds and relax among bush, animals, birds — nature, in other words. Great place to relax and unwind and have a snack or meal while there. Another Wellington icon.

Our goals for 2017/18

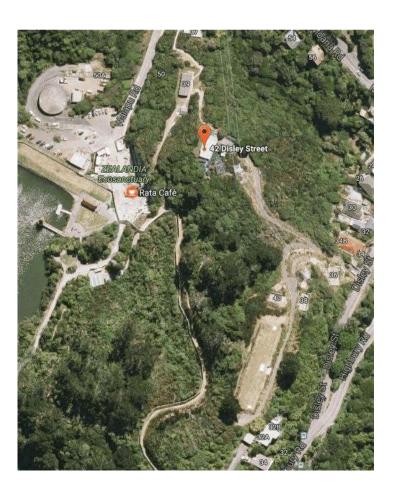


- Put Living with Nature into action
- Tell our stories widely in support of Wellington as a great place to live, work and play
- Harness strong national and international partnerships
- Create nature-rich suburbs through our support of the Predator-free Wellington initiative
- Major, multi-year projects:
 - In valley restoration
 - Sanctuary to Sea
 - Enhancing the Halo
 - The New Zealand Urban Ecology Research Centre

Sustained support and partnership with Wellington City Council is a vital and valued part of ZEALANDIA's future

Opportunities need investment

- Key needs for growth in education, research, conservation, engagement, and staff/volunteer accommodation
- Brierley Pavillion (ZEALANDIA-funded)
- Visitor Centre adjustments
- Learning and Discovery Campus





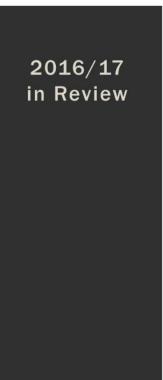


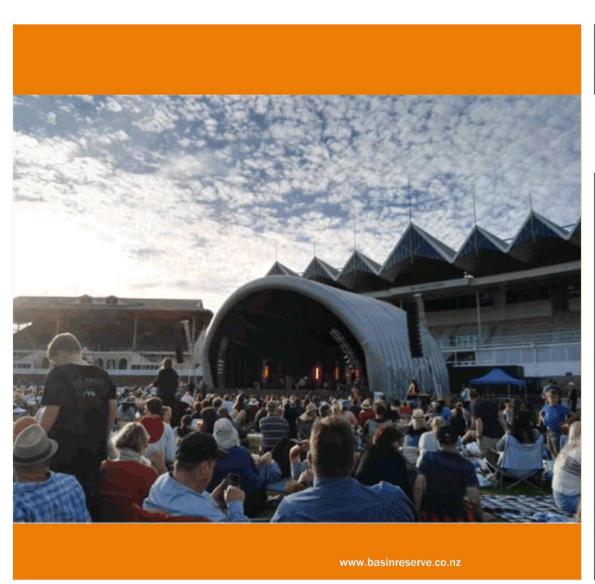


BASIN RESERVE STATEMENT OF INTENT -2017/18



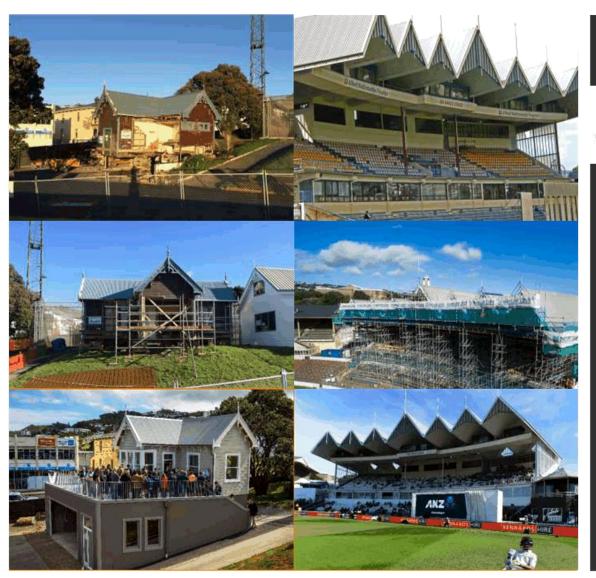








It's Not Just About Cricket







Masterplan **Progress**

Groundsman's Cottage 🗸

RA Vance Stand 🗸

Museum Stand

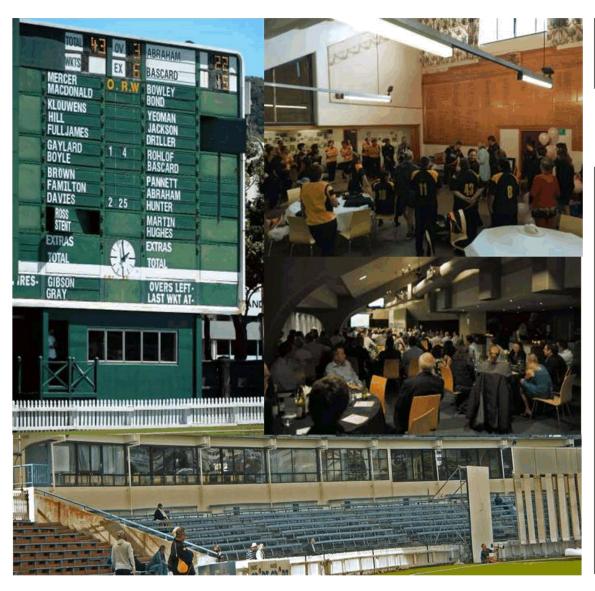
Spectator Services & Capacity

Floodlights

Northern Pavilion

COUNCIL CONTROLLED ORGANISATIONS 12 APRIL 2017

Absolutely Positively **Wellington** City Council Me Heke Ki Pōneke







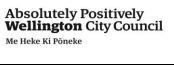
Upcoming Masterplan Works

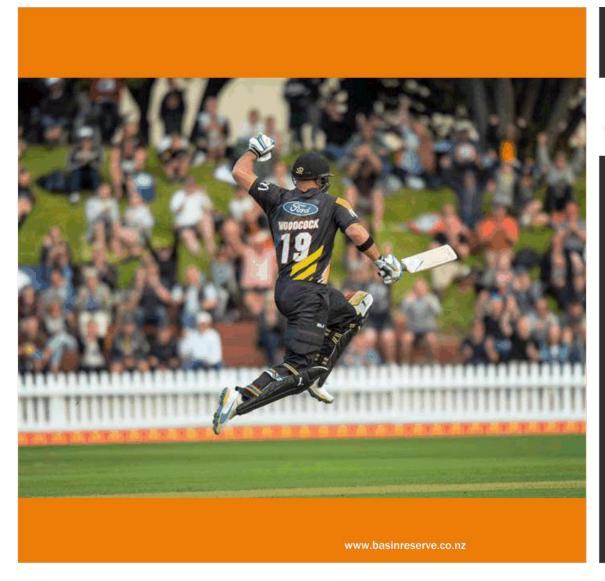
Major Works Programme Developed

RA Vance Stand Internal Refurbishment

Scoreboard Refurbishment

Bleacher Seat Replaced







Priorities for 2017/18

Masterplan Progressed

Naming Rights **Sponsor Secured**

Negotiation of Future Tours Programme

Health and Safety

Trustees **Performance Review**

COUNCIL CONTROLLED ORGANISATIONS 12 APRIL 2017

Absolutely Positively **Wellington** City Council

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Upcoming Events

Blackcaps vs West Indies Test Match

McDonalds Super Smash

Wine and Food Festival

Blackcaps vs Pakistan ODI

Winery Tour Concert (TBC)

Night Noodle Market (TBC)





2016/17 YEAR HIGHLIGHTS

CABLE CAR

Passenger Numbers and Revenue

- 2015/16 Year 1,047,000 passenger trips generating revenue of \$2,731,469.
- 2016/17 Year 930,000 (estimated) passenger trips generating revenue of \$2,510,000
- The 2016/17 results will be reduced due to the impact of the Cable Car being shut for the replacement of the Electric Drive and Controls System during June - August 2016, and the earthquake in November 2016 (however, long term predictions are for continued growth)

Electric Drive and Controls System Project

 Replacement of the Cable Car plant and equipment that drives the Cable Car (this occurs every 30 years)



2016/17 YEAR HIGHLIGHTS

TROLLEY BUS NETWORK

Decommissioning

- Substantial completion (90%) of the planning and tendering process for the Overhead
 Network Decommissioning project; with works scheduled to commence in November 2017
- Communications and Stakeholder Engagement plans and strategies produced for Residents and Affected Businesses

Health and Safety at Work Act, 2015

 Agreed new Operational Protocol for Network operations after an electrical fault (in conjunction with other PCBUs – Wellington Electricity and NZ Bus)



CABLE CAR

Passenger Numbers and Revenue

- 2017/18 Year 1,091,928 passenger trips generating revenue of \$2,889,665
- 2018/19 Year 1,121,417 passenger trips generating revenue of \$3,177,551
- 2019/20 Year 1,150,928 passenger trips generating revenue of \$3,345,308
- The figures above assumes the current pricing model and non-differentiation between local and tourist fares



CABLE CAR

Economic Viability and the Need for Subsidies

- Cable Car is an exempt Public Transport service (doesn't receive any subsidies)
- Public Transport in New Zealand isn't economically viable (with very few exceptions)
 (Cable Car figures look good but disguise the fact that revenue doesn't cover costs)
- Asset Management Plan includes some big ticket items that have to happen for safety reasons (in particular, Rolling Stock replacement in 2025/26, cost of \$10 - 12 Million)

Better Business Case for Inclusion in Metlink Public Transport Network

 Potential Solution to funding issues – would access joint funding from NZTA and GWRC, as well as WCC (another alternative is to raise fares)



TROLLEY BUS NETWORK

Decommissioning

- Planned completion of the decommissioning of the Overhead Network by November 2018
- Subsequent wind-down of the Overhead Network division of the business, including potential disposal of the Pole network



COMPANY FINANCIALS AND STRUCTURE

Future Investment

- Forecast surpluses in the Company need to be retained to assist with the funding of future capital replacement and upgrade projects
- Cable Car operates under licence from NZTA Rail Safety Regulator (infrastructure cannot be allowed to become unsafe – licence would be withdrawn)

Future Structure

Evidence suggests that CCO structure is optimum to manage high operational risk attendant
with Public Transport operations, and necessity for niche skills required to operate, maintain
and grow the business in conjunction with other Wellington attractions



COMMUNITY PROJECTS / MARKETING

<u>Blindsquare</u>

 WCCL involvement in the Blindsquare rollout project and installation of Kontakt.io beacons in the Cable Car terminals

Cable Car Lane

 Working alongside WCC on the Cable Car Lane mural project in order to make Cable Car Lane more attractive and inviting for the many locals and tourists that use the Cable Car, as well as supporting local businesses, with a design representing the culture of Wellington

Other Marketing Initiatives

 The Company continues to work on developing focussed and niche marketing initiatives that emphasise the uniqueness of the Cable Car and Wellington City, including working alongside WCC and other CCO's to ensure a coherent and joined-up approach



SUMMARY

Need for Change and Improvement

 Doing "just enough" simply isn't good enough – we need to invest and change (we collectively need to do something about the "Kelburn precinct")

Future is Uncertain

• We don't quite know where we're going but we believe in ourselves, and the staff are great

Any Questions?

- Please visit us WCCL Main Office is at 30 Glover Street, Ngauranga, 6035
- E-mail: simon.fleisher@wellingtoncablecar.co.nz
- Phone: (04) 473 2721

