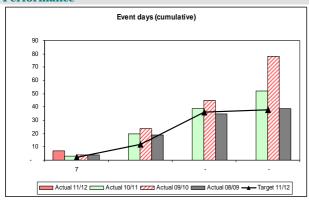
### Quarterly Review - Basin Reserve Trust

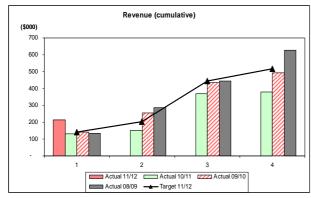
The Basin Reserve Trust has presented its report for the quarter ended 30 September 2011 for review. A summary of key findings is presented below and the full report is attached.

#### Highlights

- This quarter saw the continuation of the closure of the Basin Reserve between 10pm and 6am in response to increased acts of violence, damage and vandalism within the stadium. Initial results indicate that the closure is having a positive impact on public safety and damage to property. The trial closure period ends in November and to date no adverse comments have been received.
- Discussions were undertaken with NZ Cricket during the period and the Trust secured a test match against South Africa in March 2012.
- The Basin has been confirmed to host 5 domestic Twenty20 matches during December and January.

### Performance





### **Macro Key Performance Indicators**

The following KPIs have been reported by the Trust.

| Measure   | Q1                      | Q1     | FY                  |  |  |
|---|-------------------------|--------|---------------------|--|--|
|   | Actual                  | Target | Target              |  |  |
| No. of events                                     | 7                       | 2      | 22                  |  |  |
| No. of event days                                 | 7                       | 2      | 38                  |  |  |
| Cricket surface to international playing standard | measured annually       |        |                     |  |  |
| Event income - \$                                 | \$93,000 \$51,000 \$216 |        |                     |  |  |
| Event income - % of total                         | 44%                     | 30%    | 42% of total income |  |  |

- Events during the quarter included 2 club rugby matches and 4 RWC2011 training days.
- Other events during the period included NZ Army Ordinance Squad Training and NZ Aviation Services dog training.

### **Activities during the quarter**

- The Trust has continued its programme of repairs and maintenance, guided by the results of the Shand Shelton Condition Assessment report from February 2011
- The Basin played host to 2 club rugby matches in July
- During RWC2011, the Basin was made available to the Scottish rugby team who held a full training session and used it for additional goalkicking practice. The Welsh team also used the venue on 1 occasion.

### **Financial Commentary**

- Trust made an operating surplus of \$61k after allowing for depreciation of \$66k.
- Income was 82% above budget, due partly to additional event days as part of RWC2011
- Expenditure was slightly over budget as a result of increased ground maintenance for visiting RWC2011 teams.
- Audit NZ completed its audit of the Basin Reserve Trust.

#### **Statement of Financial Performance**

For the guarter ended 30 September 2011

| \$'000                                       | Q1     | Q1     | YTD    | YTD    | FY     |
|--|--------|--------|--------|--------|--------|
|  | Actual | Budget | Actual | Budget | Budget |
| Income                                       | 213    | 171    | 213    | 171    | 518    |
| Expenditure                                  | 86     | 83     | 86     | 83     | 406    |
| Surplus/deficit before depreciation          | 127    | 88     | 127    | 88     | 112    |
| Operating margin                             | 60%    | 52%    | 60%    | 52%    | 27%    |
| Operating surplus/deficit after depreciation | 61     | 22     | 61     | 22     | (154)  |

### **Statement of Financial Position**

### As at 30 September 2011

| \$'000                  | 2011/12 YTD<br>Actual | 2011/12 FY<br>Budget | FY 2010/11<br>Actual |
|-------------------------|-----------------------|----------------------|----------------------|
|                         | Actual                | buugei               | Actual               |
| Current assets          | 228                   | 242                  | 195                  |
| Non-current assets      | 1,256                 | 1,106                | 1,500                |
| Current liabilities     | 160                   | 20                   | 159                  |
| Non-current liabilities | 4                     | -                    | -                    |
| Equity                  | 1,320                 | 1,328                | 1,536                |
|                         |                       |                      |                      |
| Current ratio           | 1.4                   | 12.1                 | 1.2                  |
| Equity ratio            | 89%                   | 99%                  | 91%                  |

### **Statement of Cash Flows**

For the quarter ended 30 September 2011

| \$'000              | 2011/12 YTD | 2011/12 FY | FY 2010/11 |
|---------------------|-------------|------------|------------|
|                     | Actual      | Budget     | Actual     |
| Operating Investing | 17          | 112        | (20)       |
|                     | (2)         | (60)       | (12)       |
| Financing<br>Net    | 15          | 52         | (4)        |
| Closing balance     | 103         | 152        | 88         |

Note: FY Budgets are as approved in the SOI.

### **Profile - Basin Reserve Trust**

The Basin Reserve Trust was formally established on 24<sup>th</sup> February 2005 to manage and operate the Basin Reserve.

The Trustees are appointed by Cricket Wellington (2) and the Wellington City Council (2),



Term expires:

February 2014 Oct 2013

February 2014

Oct 2011

and they have appointed Cricket Wellington to undertake the day to day management role.

### **Entity Data**

Established 24 February 2005

Board Doug Catley (Chair) (CW appointee)

Doug Catley (Chair) (CW appointee)
Cr John Morrison
Don Neely (CW appointee)
Glenn McGovern (Council officer)

CEO Gavin Larsen
Balance date 30 June
Number of FTE staff 0

Type of entity Charitable Trust

LGA designation CCO

By reason of Board control: 50% of Trustees appointed by Council

Council interest \$180,000

Type of interest Annual operating grant



### **BASIN RESERVE TRUST**

# 2011/12

## Prepared for Wellington City Council C.C.O. Monitoring Subcommittee

### For the 1<sup>st</sup> quarter 2011-12

| Signed | <br> | <br> |  |
|--------|------|------|--|
|        |      |      |  |
|        |      |      |  |
| Date   |      |      |  |

Basin Reserve Trust Report No. 1 WCC Monitoring Subcommittee

For the quarter to 30 September 2011

### 1. OVERVIEW

The three month period under review heralds a period of minimal use of the Hawkins Basin Reserve. Nonetheless the Trust has been active as follows.

### **Asset Maintenance**

The Trust has embarked upon a programme of repairs and maintenance, guided by the asset condition survey commissioned by the Council and carried out by Shand Shelton.

### **Overnight Closure of the Basin Reserve**

The period under review saw the Basin Reserve closed to the public during hours of darkness. This action was taken in response to increased acts of damage and vandalism within the venue, including an arson in June, and an attempted sexual assault that same month.

The closure had an immediate positive impact on levels of vandalism. Cricket Wellington, as anchor tenant, reported a significant downturn in visible damage, particularly graffiti. Armourguard, as security supplier, reported only a couple of minor acts of damage to the gatehouses.

The Trust (and Cricket Wellington) received no adverse comment from members of the public regarding the closure overnight.

The trial closure of the Basin Reserve ends in mid-November, and the Trust will review the closure and determine further actions at that time.

#### Audit NZ

Audit NZ completed its audit of the Trust.

### **Club Rugby**

The Basin hosted two club rugby matches, on 23 and 30 July.

### **RWC2011 Training**

The ground was made available for the Scottish rugby team when it played in Wellington during the Rugby World Cup. The team held one full training session here, and used it for additional goalkickers-only training on two other occasions.

The Welsh rugby team, before their quarter-final in Wellington, used the venue on one occasion.

### **NZC Domestic & International Playing Programmes**

The Trust was actively engaged with NZC in the winter months, as regards the scheduling of both domestic and international cricket at the Basin Reserve. The Trust was pleased to secure a test match against a high-quality opponent, South Africa, from 23 – 27 March 2012. This is likely to be a well-patronised test match, and as always will present extremely well throughout the televised broadcast.

A feature of the domestic programme is the popular Twenty20 competition, which this season will return to the more attractive New Year holiday period, and allows the international NZ players to play for their local associations. The Basin Reserve will host five domestic Twenty20 matches, starting 27 December (and potentially a final on 22 January 2012).

### 2. OPERATIONS

### 2.1 Performance Analysis

### **Events**

- 2 x club rugby matches
- RWC2011 trainings (4)
- Heartland Rugby training (Buller RFU)

### Other Events

- Activate Films use of the Basin Reserve for filming
- NZ Army Ordinance Squad training (2)
- NZ Aviation Services dog training

### 2.2 Performance Measures

The actuals against budget are as attached. The variance in regards to the events is due to the late confirmation of the RWC2011 trainings at the venue (not previously forecasted).

### 3. FINANCIAL REPORT

Financial accounts are attached. The major variable (income) relates to a timing matter in regards to higher income than budgeted for replay screen hireage.

| Dooin | Reserve | Truck | Dudast | 2011/11 |
|-------|---------|-------|--------|---------|
|       |         |       |        |         |

| Basin Reserve Trust Budget 2011/12  |                      |                      |                        |                       |                       |                         |                                |                              |
|---|----------------------|----------------------|------------------------|-----------------------|-----------------------|-------------------------|--------------------------------|------------------------------|
| Financial Budget Data (\$000)   | Actual<br>Q1 2011/12 | Budget<br>Q1 2011/12 | Variance<br>Q1 2011/12 | Actual<br>YTD 2011/12 | Budget<br>YTD 2011/12 | Variance<br>YTD 2011/12 | 2011/12<br>Budget<br>Full Year | 2010/11<br>Actual<br>Prev Q1 |
| Financial Performance   |                      |                      |                        |                       |                       |                         |                                |                              |
| Income  |                      |                      |                        |                       |                       |                         |                                |                              |
| hirage fees   | 93                   | 51                   | 42                     | 93                    | 51                    | 42                      | 216                            | 15                           |
| signage   | 25                   | 25                   | -                      | 25                    | 25                    | -                       | 99                             | 22                           |
| concessions<br>grants   | 4<br>90              | 4<br>90              | -                      | 4<br>90               | 4<br>90               | -                       | 20<br>180                      | 2<br>90                      |
| other   | 1                    | 1                    | -                      | 1                     | 1                     | _                       | 3                              | 2                            |
| Total income  | 213                  | 171                  | 42                     | 213                   | 171                   | 42                      | 518                            | 131                          |
| Expenditure   |                      |                      |                        |                       |                       |                         |                                |                              |
| buildings   | 9                    | 15                   | 6                      | 9                     | 15                    | 6                       | 62                             | 23                           |
| grounds   | 27                   | 20                   | (7)                    | 27                    | 20                    | (7)                     | 89                             | 5                            |
| consumables   | 4<br>21              | 2<br>22              | (2)                    | 4<br>21               | 2<br>22               | (2)                     | 12<br>94                       | 2<br>13                      |
| occupancy<br>adminstration  | 25                   | 24                   | (1)                    | 25                    | 24                    | (1)                     | 149                            | 21                           |
| total expenditure   | 86                   | 83                   | (3)                    | 86                    | 83                    | (3)                     | 406                            | 64                           |
| Operating surplus/(Deficit) Before Interest and Depreciation                  | 127                  | 88                   | 39                     | 127                   | 88                    | 39                      | 112                            | 67                           |
| depreciation  | 66                   | 66                   | -                      | 66                    | 66                    | -                       | 266                            | 65                           |
| interest  |                      |                      |                        |                       |                       |                         | -                              |                              |
| Operating surplus/(Deficit)   | 61                   | 22                   | 39                     | 61                    | 22                    | 39                      | (154)                          | <b>2</b><br>20               |
| other non operating expenses Net Surplus/(deficit)                            | 61                   | 22                   | 39                     | 61                    | 22                    | 39                      | (154)                          | (18)                         |
| rior carpias/(asisty  | ٠.                   |                      | -                      | •                     |                       | •                       | (,                             | (.0)                         |
| Financial Position  |                      |                      |                        |                       |                       |                         |                                |                              |
| Current Assets  |                      |                      |                        |                       |                       |                         |                                |                              |
| Cash, Other   |                      |                      |                        | 228                   | 292                   | (64)                    | 242                            | 195                          |
| Non Current Assets Total Assets   |                      |                      |                        | 1,256<br>1,484        | 1,245<br>1,537        | 11<br>(53)              | 1,106<br>1,348                 | 1,500<br>1,695               |
| Current Liaibilities  |                      |                      |                        | 160                   | 34                    | 126                     | 20                             | 1,695                        |
| Non Current Liabilities   |                      |                      |                        | 4                     | -                     | 4                       | -                              | -                            |
| Equity  |                      |                      |                        | 1,320                 | 1,503                 | (183)                   | 1,328                          | 1,536                        |
|   |                      |                      |                        |                       |                       |                         |                                |                              |
| Cash Flow   |                      |                      |                        |                       |                       |                         |                                |                              |
| Operating   |                      |                      |                        | 17                    | 45                    | (28)                    | 112                            | 39                           |
| Investing   |                      |                      |                        | (2)                   | -                     | (2)                     | (60)                           | (3)                          |
| Financing<br>Net  |                      |                      |                        | 15                    | 45                    | (30)                    | 52                             | 36                           |
| Opening Cash  |                      |                      |                        | 88                    | 100                   | (12)                    | 100                            | 125                          |
| Closing Cash  |                      |                      |                        | 103                   | 145                   | (42)                    | 152                            | 161                          |
| Performance Targets   |                      |                      |                        |                       |                       |                         |                                |                              |
| Events  | 7                    | 2                    | 5                      | 7                     | 2                     | 5                       | 22                             | 3                            |
| Event days  | 7                    | 2                    | 5                      |                       |                       | 5                       | 38                             | 3                            |
| Crowd Attendance  | 400                  | 400                  | -                      | 400                   | 400                   | -                       | 36,400                         | 700                          |
| Hirer satisfaction with venue and events                                      |                      |                      |                        |                       |                       |                         | Achieved                       |                              |
| Council subsidy per visitor < \$6.00  |                      |                      |                        |                       |                       |                         | Annual                         |                              |
| Comply with financial, technical and regulatory standards                     |                      |                      |                        |                       |                       |                         | Achieved                       |                              |
| Asset Management Plan carried out Turf presentation at international standard |                      |                      |                        |                       |                       |                         | Ongoing<br>Annual              |                              |
| Financial results within budget   |                      |                      |                        |                       |                       |                         | Annual                         |                              |
| Strategic Plan completed  |                      |                      |                        |                       |                       |                         | Annual                         |                              |
| Business Plan completed   |                      |                      |                        |                       |                       |                         | Annual                         |                              |
| Asset management plan completed   |                      |                      |                        |                       |                       |                         | Annual                         |                              |
| Quarterly and annual reports completed  |                      |                      |                        |                       |                       |                         | Achieved                       |                              |
|   |                      |                      |                        |                       |                       |                         |                                |                              |