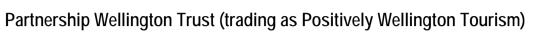
#### **COUNCIL CONTROLLED ORGANISATIONS**

In order to achieve our objectives for Wellington we have established several companies and trusts. These organisations were set up to independently manage Council facilities, or to deliver significant services and undertake developments on behalf of the Wellington community. The following table explains what the organisations do and how their performance is measured.





STRUCTURE C	OBJECTIVES	ACTIVITIES	PERFORMANCE MEASURES	TARGET 2010/11
All trustees are appointed by the Council.  As at 1 January 2010, they are Glenys Coughlan, Councillor Jo Coughlan, Kim Wicksteed, John Milford, Mike O'Donnell, Peter Monk and Ruth Pretty. The Chief Executive is David Perks.	The Partnership Wellington Trust markets and adds value to Wellington to achieve sustainable economic growth for the beople of the city.  It acts to enhance the recognition of Wellington as a desirable visitor destination, enhance the profile of city businesses and to promote strategic alliances and private sector partnerships, and maximise the city's share of regional spending.  It also promotes community focused nitiatives, aims to improve the sustainability of Wellington's commercial sector through its marketing initiatives, and 'acilitates the coordination of marketing nitiatives that are appropriate to its objectives.	<ul> <li>ACTIVITIES         The Trust:         <ul> <li>Promotes Wellington as a visitor destination in national and international markets.</li> </ul> </li> <li>Markets Wellington as a convention and conference destination.</li> <li>Provides visitor information services.</li> <li>Runs initiatives that promote retail growth, including the downtown retail campaign.</li> <li>Profiles Wellington's strengths in arts, sport and education attractions, and conducts development of an ongoing events profile for the city.</li> <li>Facilitates the development of new tourism and event product, and the development of the Visiting Friends and Relatives (VFR) market.</li> <li>Manages Wellington's destination profile on the internet.</li> <li>Conducts research and analysis of the tourism industry.</li> </ul>	<ul> <li>International direct arrivals to Wellington Airport from Australia</li> <li>International visitor nights</li> <li>New Zealand market visitors and visitor nights</li> <li>Weekend occupancy in partner hotels (capacity aligned)</li> <li>Downtown weekend visitation</li> <li>i-Site revenue</li> <li>Partner funding</li> <li>Number of partners</li> <li>Cost effectiveness</li> <li>Visits to www.WellingtonNZ.com</li> <li>Online Revenue.</li> </ul>	<ul> <li>Increase Australian visitor arrival by 7% over 2009/10</li> <li>Increase visitor room nights by 2% of 2009/10 levels</li> <li>Increase New Zealand market numbers and visitor nights by 2% over 2009/10</li> <li>2% increase (over 2009/10 levels)</li> <li>Increase by 2% over 2009/10 levels</li> <li>Increase revenue by 3% over 2009/10 levels</li> <li>Maintain funding within +/- 5% of 2009/10 levels</li> <li>Number of partners within+/- 5% of 2009/10 levels</li> <li>Maintain Council's funding at less than 50% of total income</li> <li>20% increase over 2009/10</li> <li>Generate \$730k of bookings through the site</li> </ul>

# Wellington Museums Trust



STRUCTURE	OBJECTIVES	ACTIVITIES	PERFORMANCE MEASURES	TARGET 2010/11
All trustees are appointed by the Council.  As at 1 January 2010, they are Vivienne Beck (Chair), Councillor Hayley Wain, Rhonda Paku, Phillip Shewell, Peter Cullen, Alick Shaw and Quentin Hay. The Chief Executive is Pat Stuart.	The Wellington Museums Trust (WMT) was established in 1995 to promote and manage the City Gallery Wellington, the Museum of Wellington City & Sea, the Colonial Cottage, Capital E, the Wellington Cable Car Museum, the New Zealand Cricket Museum and the Carter Observatory.  It manages and develops the Trust programmes and services, and acquires and manages collections for the benefit of Wellington. It provides advice to the Council for the development of museum and gallery services in Wellington, establishes exhibition programmes and education policies for its facilities, and develops acquisition, deaccession and Collection development policies. It liaises with Positively Wellington Tourism to enhance its attraction to Wellington's visitors.	<ul> <li>ACTIVITIES</li> <li>Delivers high quality experiences, events and exhibitions at its facilities.</li> <li>Manages conservation and care for the objects of its collections, and conducts research and development to enhance visitors' experiences.</li> <li>Offers quality education experiences to children and young people</li> <li>Promotes and protects the heritage of venues.</li> <li>Develops and operates the Soundhouse Studio.</li> <li>Works with national and international artists and collectors.</li> </ul>	Attendance targets:         City Gallery         Capital E         City and Sea         Colonial Cottage         Cable Car Museum         NZ Cricket Museum         Carter Observatory          Subsidy per customer (excludes Plimmer's Ark, but includes rental subsidy)          Cater Observatory subsidy per customer         Average retail income per customer	<ul> <li>TARGET 2010/11</li> <li>● 180,000</li> <li>● 130,000</li> <li>● 92,700</li> <li>● 2,040</li> <li>● 228,888</li> <li>● 2,040</li> <li>● 48,000</li> <li>● \$12.00</li> <li>● \$7.00</li> <li>● \$1.16</li> </ul>
	Collection development policies. It liaises with Positively Wellington Tourism to enhance its attraction to Wellington's		Cater Observatory subsidy per customer	·

	experience.      Percentage of visitors to all Trust institutions are repeat visitors	<ul> <li>95% of Cater Observatory visitors rate the quality of their experience as good or very good</li> <li>27%</li> </ul>
	Percentage of all residents are aware of Trust institutions	87% (across all institutions)
	Number of temporary exhibitions at the Cater Observatory	• 2



#### St James Theatre Charitable Trust

STRUCTURE	OBJECTIVES	ACTIVITIES	PERFORMANCE MEASURES	TARGET 2010/11
All trustees are appointed	The St James Theatre Charitable Trust	The Trust:	Number of performances	
by the Council.	exists to preserve the historic St James	<ul> <li>Manages and develops the St James</li> </ul>	St James Theatre	• 76
	Theatre and Opera House buildings, and	Theatre and The Opera House.	The Opera House	• 84
As at 1 January 2010, they	to promote these theatres as venues for			
are Chris Parkin (Chair),	the live performance of cultural and artistic	Promotes audience development (to	Total number of days utilisation	
Roger Miller, Councillor Stephanie Cook, Pele	events. The Trust also acts as a general sponsor for performing arts and the	include children and young people)	St James Theatre	• 286
Walker and Sam Knowles.	preservation of historic buildings in	and develops a broad range of programmes to meet the needs of a	The Opera House.	• 144
The Chief Executive is	Wellington.	wide audience.		
Craig Goodall.		wide addictice.	Number of non-performance events	
		Develops and maintains beneficial	ivaniser of non-performance events	
		relationships with other national and	St James Theatre	• 210
		international institutions, supports	The Opera House	• 60
		Positively Wellington Tourism, and	'	
		develops new initiatives in its role as a		
		key provider of performance venues.		

# Wellington Cable Car Limited



STRUCTURE	OBJECTIVES	ACTIVITIES	PERFORMANCE MEASURES	TARGET 2010/11
The Council is the 100	Wellington Cable Car Limited owns and	The company:		
percent shareholder in this	operates the Cable Car as an efficient,	<ul> <li>Maintains the cable cars and</li> </ul>	<ul> <li>Cable Car passenger numbers</li> </ul>	• 1,250,000
company and appoints all of	reliable and safe transport service and a	associated track, plant, tunnels,		
the directors.	uniquely Wellington tourism asset.	bridges and buildings in accordance	All cable car vehicles and associated	Achieve
		with best engineering practice, and to	buildings and equipment are	
As at 1 January 2010, they	It also owns and maintains the overhead	meet the certification requirements of	maintained to required safety	
are Roger Drummond	wiring system for the trolley bus passenger	the New Zealand Transport Agency.	standards	
(Chair), Christine Southey and Jeremy Ward. The	network which services the city.	Managas the Cable Car necessary	Developed of model and a deal and	2007
Chief Executive is Des		Manages the Cable Car passenger service operation.	Percentage of residents who have used the Cable Car in the last 12	• 30%
Laughton.		Service operation.	months	
		Markets the cable car.	HIOHUIS	
		- Markets the cable car.	Percentage of residents who rate the	• 95%
		Identifies options for enhancing the	standard and operational reliability of	- 7070
		cable car travel and tourism	the Cable Car as good or very good	
		experience.	3 , 3	
			<ul> <li>Cable Car service reliability</li> </ul>	<ul> <li>Greater than 99%</li> </ul>
		Specifies and controls the contract for		
		the inspection, maintenance and		
		repair of the trolley bus overhead		
		wiring system.		

# Lambton Harbour Management Limited (trading as Wellington Waterfront Limited)



STRUCTURE	OBJECTIVES	ACTIVITIES	PERFORMANCE MEASURES	TARGET 2010/11
The Council is the 100 percent shareholder in this company and appoints all of the directors.  As at 1 January 2010, they are Michael Cashin (Chair), David Kernohan, Mark Petersen, Robert Gray, Councillor Ray Ahipene-Mercer The Chief Executive is Ian Pike.	Wellington Waterfront Limited acts as the implementation manager for the waterfront development area. This means ensuring that the waterfront area is recognised locally and internationally for its design, is attractive, caters for a wide range of activities, is readily accessible to all people, and is both safe and perceived to be safe. Wellington Waterfront Limited also acts to protect significant heritage buildings on the waterfront, and makes sure that activities on the waterfront are integrated with those on the harbour.	<ul> <li>Implements the waterfront development project</li> <li>Acts as adviser to the Waterfront Development Subcommittee (WDSC)</li> <li>Owns and manages the marina</li> <li>Manages day to day operations on the waterfront, including cleaning, security and maintenance</li> <li>Negotiates and manages contracts for the design and construction of the waterfront's public spaces</li> <li>Negotiates and manages contracts and leases for all building development sites, and the refurbishment and re-use of existing buildings.</li> </ul>	<ul> <li>Percentage of residents visiting the waterfront</li> <li>Percentage of residents satisfied with the waterfront</li> <li>Number of project milestones achieved on time</li> <li>Complete design planning and regulatory approval Kumutoto Service Jetty (Quarter 2)</li> <li>Complete Kumutoto toilet project (Quarter 2)</li> <li>Achieve 'core' Asset Management Plan status (Quarter 2)</li> <li>Complete Whare Waka and Taranaiki Street Wharf Public Space (Quarter 3)</li> <li>Begin construction on the Overseas Passenger Terminal (subject to confirmation of Willis Bond contract) (Quarter 4)</li> <li>Complete master plan for Queens Wharf redevelopment and gain WCC approvals to the future direction of this precinct (Quarter 4)</li> <li>Capital expenditure.</li> </ul>	<ul> <li>95%</li> <li>90%</li> <li>At least 75%</li> <li>\$2.790m.</li> </ul>

## Capacity Infrastructure Services Limited



STRUCTURE	OBJECTIVES	ACTIVITIES	PERFORMANCE MEASURES	TARGET 2010/11
Wellington City Council and Hutt City Council are equal 50 percent shareholders in this	The objective of Capacity is to manage the provision of water services (water supply, stormwater and wastewater) to	The company's purpose is to provide high quality, safe and environmentally sustainable services to shareholding	Develop and complete asset management plans	Within agreed timeframe
Council Controlled Trading Organisation, and between them appoint all of the	the residents and businesses in the areas served by its customers. Capacity's current customers are Wellington City	councils and other customers with a principal focus on asset management planning and contracted service delivery	Deliver budgeted capital expenditure projects for respective councils	Within agreed timeframes and budget
directors. The company is overseen by a board of	Council, Hutt City Council and Upper Hutt City Council.	for the operation, maintenance and ongoing development of drinking water,	Customer satisfaction	• 90%
directors made up of two Councillors (one from each council) and four independent		stormwater and wastewater assets and services.	Deliver budgeted operating and maintenance activities for respective councils	Within agreed timeframes and budget
directors (two are appointed jointly by the councils). Each council continues to own its respective water, stormwater		The company is committed to ensuring all work managed on behalf of customers accords with the highest standards of health and safety for those involved in the	Manage and operate Capacity within its 2010/11 budget	Within agreed budget
and wastewater assets and determines the level and standard of services to be		work and for the general public. The company will continually seek opportunities to integrate water, stormwater and	Achieve total annual savings for Wellington City Council	To be finalised
provided to its customers and ratepayers. As at 1 January 2010, the Councillor appointees are Andy Foster (Wellington City Council) and Ray Wallace		wastewater activities within the Wellington region where such integration can deliver least cost, best practice outcomes to the benefit of shareholder councils and other entities.	Comply with financial, technical and regulatory standards	Achieve full compliance
(Hutt City Council). The four independent Directors are		See also the Environment strategic area for more information on water, stormwater and wastewater services.		
Peter Allport (Chair), Peter Leslie, Ian Hutchings and John Strahl. The Chief Executive is David Hill.		anu wasiewalei services.		

Note: these are draft and are based on measures presented in Capacity's 2009/10 Statement of Intent. The 2010/11 Statement of Intent is being prepared and the Annual Plan any differences.

#### WELLINGTON



STRUCTURE OBJ	SJECTIVES	ACTIVITIES	PERFORMANCE MEASURES	TARGET 20010/11
was established on 1 July 2003 and all of the trustees are appointed by the Council.  As at 1 January 2010, they are Denise Church (Chair),	e Wellington Zoo Trust manages the sets and operations of Wellington Zoo the benefit of the residents of ellington and visitors to the city. It protes species conservation, educates a community by building an awareness plant and animal species, and supports a conservation and educational activities other organisations.	<ul> <li>Cares for resident animals and manages the animal collection</li> <li>Participates in captive management breeding programmes</li> <li>Develops and maintains high quality animal exhibits</li> <li>Delivers educational material and learning experiences</li> <li>Contributes to zoological, conservation and facilities management research projects.</li> </ul>	<ul> <li>Number of visitors</li> <li>Number of students participating in an LEOTC learning session</li> <li>Conservation Programme Managed Species (% of total collection)</li> <li>Average WCC subsidy per visitor</li> <li>Average Zoo shop retail spend per Zoo visitor</li> <li>Average income per visitor (excluding WCC grant)</li> <li>Ratio of generated Trust income as % of WCC grant.</li> </ul>	<ul> <li>187,180</li> <li>At least 9,000</li> <li>41%</li> <li>\$14.42</li> <li>≥\$1.33</li> <li>\$12.99</li> <li>90%.</li> </ul>

Wellington Zoo Trust

# Basin Reserve Trust

#### **Basin Reserve Trust**

STRUCTURE	OBJECTIVES	ACTIVITIES	PERFORMANCE MEASURES	TARGET 2010/11
There are four trustees, of whom two are appointed by the Council and two by Cricket Wellington.  As at 1 January 2010, the two trustees appointed by the Council are Councillor John Morrison and Glenn McGovern. The two trustees appointed by Cricket Wellington are Don Neely and Douglas Catley (Chair). The Chief Executive is Peter Clinton.	The Basin Reserve Trust manages and operates the Basin Reserve to continue to attract national and international sporting events to Wellington.	<ul> <li>The Trust:         <ul> <li>Manages the Basin Reserve for recreational activities and the playing of cricket for the residents of Wellington</li> <li>Contributes to the events programme for Wellington</li> </ul> </li> <li>Operates as a successful not-for-profit undertaking</li> <li>Preserves and enhances the heritage value of the Basin Reserve.</li> </ul>	Number of events	<ul> <li>10</li> <li>12</li> <li>5</li> <li>28</li> <li>12</li> <li>5</li> </ul>

## Wellington Regional Stadium Trust



All of the trustees are jointly appointed by the Council and Greater Wellington Regional Council (GWRC).  As at 1 January 2010, they are Paul Collins (Chair), Councillor Chris Laidlaw (GWRC), Chris Moller, Sir John Anderson, Liz Dawson, Sue Elliott, David Bale and Councillor John Anderson Liz Councillor John Anderson Liz Dawson Sue Zielliott, David Bale and Councillor John Anderson Liz Councillor John Anderson Liz Dawson Sue Zielliott, David Bale and Councillor John Anderson Liz Councillor John Anderson Liz Councillor John Anderson Liz Councillor John Anderson Liz Dawson Sue Zielliott, David Bale and Councillor John Anderson Liz Councillor John A	STRUCTURE	OBJECTIVES	ACTIVITIES	PERFORMANCE MEASURES	TARGET 2010/11
Morrison (WCC). The Chief   basis   basis	All of the trustees are jointly appointed by the Council and Greater Wellington Regional Council (GWRC).  As at 1 January 2010, they are Paul Collins (Chair), Councillor Chris Laidlaw (GWRC), Chris Moller, Sir John Anderson, Liz Dawson, Sue Elliott, David Bale and Councillor John Morrison (WCC). The Chief	The Wellington Regional Stadium Trust owns, operates and maintains the Stadium as a high-quality multi-purpose sporting and cultural venue. It provides facilities to be used for rugby, cricket and other sports codes, musical and cultural events, and other users including sponsors and event	<ul> <li>The Trust:         <ul> <li>Operates the Stadium</li> </ul> </li> <li>Manages the event programme and seeks opportunities to provide regular quality events</li> <li>Ensures the Stadium is provided to the community for appropriate usage</li> <li>Administers the Trust assets and the Stadium on a prudent commercial</li> </ul>	<ul><li>Number of events</li><li>Total revenue</li><li>Event revenue</li></ul>	<ul> <li>42 (including unconfirmed events)</li> <li>\$14.48 million</li> <li>\$4.83 million</li> </ul>

Note: the Wellington Regional Stadium Trust is not formally defined as a Council Controlled Organisation. This plan for their activities is presented to recognise the interest that Wellington City ratepayers have in the Trust and its activities.