## The Green Man Pub

#### CURRENT

- Low Risk (Excellent Track Record)
- Low Risk area CBD
- Reasonably Clear Conditions
- Significant Compliance Costs (Manageable)

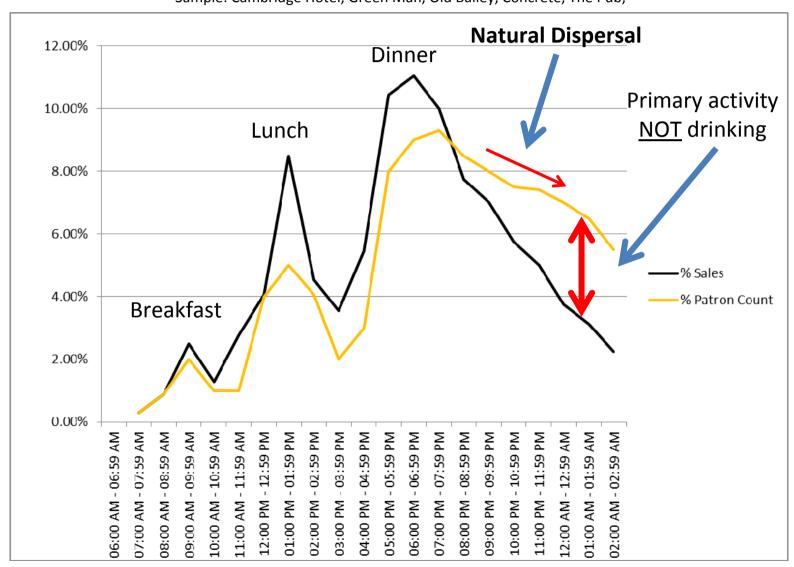
#### LAP FUTURE

- Now High Risk <u>line in a map?</u>
- Compliance Costs Increase
- Unclear SUBJECTIVE discretionary conditions
- Uncertainty
- Attractiveness for functions /events reduced

## 3 AM -CBD Premises Average Sales vs. Patron Percentages (FUNCTIONS & EVENTS ONLY)

30<sup>th</sup>/40<sup>th</sup> Birthdays, Weddings/Engagement Parties, Corporate functions, (Note: Similar for Major Sports. AFL, All Blacks, Sevens, Concerts etc)

Sample: Cambridge Hotel, Green Man, Old Bailey, Concrete, The Pub,



# LAP – great example of REASONING BACKWARDS

Assume the conclusion is true and reason backward to the evidence.

## Wrong

History - Making the same mistakes?

- •6 O'clock Swill
- Discount Alcohol
   — Pre-loading last 10 years.
- •20% vs. 47% (BASIC ECONOMIC PRINCIPLES!)

"There are nationally and internationally recognised difficulties in establishing a direct causal relationship between alcohol consumption and alcohol related

harm/social benefits to <u>adequately</u> model the impact of proposed changes"

## **NOT ADEQUATE!**

### Cost vs. Benefit

- Christchurch Cost Benefit Analysis
  - 1% Reduction in alcohol Related Harm

- Wellington Cost
  - 400-500 Hospitality Jobs FTE's
  - \$41 million for the City

For 1%.... Hopefully?

## **Bars are Capable Guardians**

Does the LAP encourage people socializing, to be in a controlled licensed environment where they are being supervised by trained responsible hosts?

VS.

Street or neighbourhood, unsupervised?

#### RECCOMENDATIONS

- 1. 3am with 5am for Proven Operators.
- 2. NO precinct Keep CBD wide Licensing.
- 3. Discretionary Conditions Throw them OUT use the current guidelines and work with (not against) the Industry to come up with sensible conditions. Capital Host?

- 4. Add a Discretionary Risk Condition—Standards drinks recommended pricing On and Off
- 5. Intoxication in public = an offence