

SIA International Scenario

Scenario	3	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y10	
Route	SIN/CBR/WLG Likely	4	4	5	5	7	7	7	7	7	7	
Total Per Week		4	4	5	5	7	7	7	7	7	7	
285 Seats		118,560	118,560	148,200	148,200	207,480	207,480	207,480	207,480	207,480	207,480	1,778,400
75.3% Pax @ LF		89,240	89,240	111,550	111,550	156,170	156,170	156,170	156,170	156,170	156,170	1,338,602
47% NZ Resident Pax		41,943	41,943	52,429	52,429	73,400	73,400	73,400	73,400	73,400	73,400	629,143
55% Overseas Visitor Pax		47,297	47,297	59,122	59,122	82,770	82,770	82,770	82,770	82,770	82,770	709,459
NZ Resident Stimulated Pax		25,585	25,585	31,981	31,981	44,774	44,774	44,774	44,774	44,774	44,774	383,777
Overseas Visitor Stimulated Pax		28,851	28,851	36,064	36,064	50,490	50,490	50,490	50,490	50,490	50,490	432,770
Additional Visitors to WLG	Halved pax for 2-direction travel	14,426	14,426	18,032	18,032	25,245	25,245	25,245	25,245	25,245	25,245	216,385
Average Spend	\$ 626	\$ 626	\$ 635	\$ 645	\$ 655	\$ 664	\$ 674	\$ 684	\$ 695	\$ 705	\$ 716	
Inflation factor	1.015	1.00	1.02	1.03	1.05	1.06	1.08	1.09	1.11	1.13	1.14	
Economic Benefits												
Total Additional Visitor Spend (Direct)		\$ 9,080,466	\$ 9,165,923	\$ 11,629,264	\$ 11,803,703	\$ 16,773,063	\$ 17,024,658	\$ 17,280,028	\$ 17,539,229	\$ 17,802,317	\$ 18,069,352	\$ 146,118,004
Total Additional Spend (Total)		\$ 17,492,012	\$ 17,754,392	\$ 22,525,885	\$ 22,863,774	\$ 32,489,422	\$ 32,976,763	\$ 33,471,415	\$ 33,973,486	\$ 34,483,088	\$ 35,000,335	\$ 283,030,573
Regional GDP (Direct)		\$ 4,154,014	\$ 4,216,324	\$ 5,349,462	\$ 5,429,704	\$ 7,715,809	\$ 7,831,343	\$ 7,948,813	\$ 8,068,045	\$ 8,189,066	\$ 8,311,902	\$ 67,214,282
Regional GDP (Total)		\$ 8,125,252	\$ 8,247,131	\$ 10,469,547	\$ 10,620,500	\$ 15,091,731	\$ 15,318,107	\$ 15,547,878	\$ 15,781,096	\$ 16,017,813	\$ 16,258,080	\$ 131,471,135
FT Employees (Direct)		76	76	95	95	133	133	133	133	133	133	
FT Employees (Total)		115	115	143	143	201	201	201	201	201	201	
												Total
												PV
												Discount Rate
												6.5%

	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y10
Scenario 1: SIN/CBR/WLG 4 per week										
SIN/CBR/WLG 4/week	4	4	4	4	4	4	4	4	4	4
Scenario 2: SIN/CBR/WLG 5 per week										
SIN/CBR/WLG 5/week	5	5	5	5	5	5	5	5	5	5
Scenario 3: SIN/CBR/WLG Likely										
SIN/CBR/WLG Likely	4	4	5	5	7	7	7	7	7	7