



Basin Reserve Trust Report to the Wellington City Council CCO Committee

Second Quarter ending 31 December 2019



1. Highlights

Quarter two highlights are outlined below

- Toitu Carbon Zero status awarded on 19 December 2019
- Progress on the Museum Stand redevelopment this project remains on track with the grandstand seating to be open to the public for the New Zealand vs India Test March on 21 February 2020
- Commencement of the domestic men's and women's cricket season
- Over 4,000 people at the 'Christmas at the Basin' Blaze and Firebirds Super Smash double header
- A sell-out Beers at the Basin event
- A wide range of corporate functions and conferences
- Positive on-going discussions with the ICC Women's World Cup Local Organising Committee regarding hosting games for the New Zealand based event in February 2021



Christmas at the Basin – 21 December 2020

2. Statement of Intent KPI Performance

The Basin Reserve continues to be one of the most used community and sporting venues in New Zealand. As highlighted in the table below quarter two marks the start of the domestic and international cricket season. The table below outlines quarter two's actuals vs targets as well as year to date performance vs the BRT's annual targets



Measure	Measurement	Annual Target	YTD	Q2 Target	Q2 Actual	Comments
Cricket Events	Cricket days	50	23	23	20	All Ford Trophy home games to be played in quarter three
Other Sports Events	Sports days	25	10	1	0	The Scottish Night of Miles athletics event has returned to Newtown park for the next two years
Community Events	Event days	21	6	5	6	On track
Practice facility usage	Practice days	100	44	45	35	Alignment of Blaze, FB and wider squad training season (now run on the same day where possible) has reduced YTD practise days. 58 team practise seasons were held in quarter two
• Functions	Function days	25	44	8	23	Significant increase in functions due to growing reputation of the Basin function centre

Cricket Events

The Firebirds domestic season commenced with three Plunkett Shield games (men's 4-day competition) played at the Basin in October. In November the ground also held four Hallyburton Johnstone Shield games (women's 1-day competition).

The Super Smash (T20 competition) season got underway at the Basin for the Firebirds on 18 December vs Central Districts. On 21 December the Basin hosted "Christmas at the Basin", a free Cricket Wellington (CW) event that featured a women's and men's double header v Otago. The event built on last year's "Fill the Basin" and attracted a record crowd of over 4,200 people.

As highlighted in table 1, year to date cricket event days are slightly behind target as all of the Firebirds Ford Trophy games are scheduled for quarter three. In 2018/19 the Ford Trophy was played in quarter two. The Firebirds also played less pre-season fixtures this season.

Other Sports and Community Events

The Basin continues to feature a wide range of sporting and community events. The key event of quarter two is the annual Beers at the Basin. This event showcases Wellingtons craft beer industry and drew a sold-out crowd of 5800 event goers.





Beers at the Basin - 30 November 2020

The Wellington Scottish Athletics Club Night of Miles event which has been an annual feature on the Basin Reserves event calendar was held at Newtown Park in 2019. This event will return to the Basin in 2021 – this has led to a quarter two reduction in other sporting events.

Practise Facility Usage

Day-light savings drives enhanced usage of the grass practise facilities at the Basin Reserve. These facilities are used by CW's wider training squad as well as the Firebirds and Blaze – they were also utilised by the Blackcaps and England in preparation for the International T20 at Westpac Stadium on 3 November 2019.

Bad weather as well as the alignment wider squad, Firebirds and Blaze training seasons (now run on the same day where possible) has reduced the year to date practise days to 35 against a target of 43. In these 35 practise days, 58 team practise seasons have been held.

The Basin also contains an indoor practise facility (under the RA Vance Stand) that features two training nets that were developed and are maintained by CW. These facilities are in use 250 days a year and are accessible to players and teams of all ages and abilities.

Functions

Through its contract with Black and Gold Events who manage and promote the recently refurbished Norwood Room and Long Room in the RA Vance Stand as a venue for conferences, meetings, weddings, celebrations, Christmas functions and team building workshops the BRT is pleased to report a significant increase in functions during quarter two. In quarter two a total of 23 functions were held against a target of eight.



3. ICC Women's World Cup

Senior officials from the ICC events and broadcast team completed a venue inspection on 26 November 2019. While there are a number of challenges with the setup of a broadcast compound at the Basin, the Trust believe that we have found a workable solution that will enable the Basin to host ICC Women's World Cup games in 2021.

To secure games the home and away changing rooms will need to be upgraded and made more female friendly. Urinals will need to be replaced by gender neutral cubicles and ice baths added (as per the ICC International Minimum Standards for Venues). Initial plans and costing for these improvements have been obtained – these works need to be completed in the 2020 winter.

As the Basin does not have key infrastructure such as floodlights, the Basin is not being considered for key games such as the opening match, semi finals and finals. The ICC hope to announce the tournament schedule in March 2020 with the World Cup being held in February 2021.

4. Master Plan Redevelopment

We continue to work with Council in progressing the vision of the Masterplan. An update on this project is as follows

- Museum Stand seismic strengthening and refurbishment project is progressing well and is on target for the grandstand seating to be reopened for the NZ v India Test Match, 21 – 25 February
- Council's plans for the upgrade of the embankment, toilet blocks and the perimeter fence and ground entrances are currently on hold pending outcomes from the Get Welly Moving project
- The Trust is progressing initial planning for replacement floodlights. Approximately \$250K is required to fund the consent and design phase of this project.

5. Sponsorship and fundraising

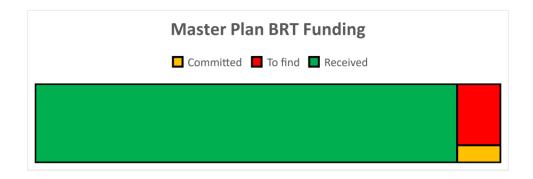
Sponsorship

The Trust are continuing to look for a naming rights partner for the ground. Year to date, four companies have been approached, with 75 companies approached over the past two 2 years. The Trust are hopeful that the completion of the Museum Stands redevelopment will create a more attractive commercial proposition to take back to market.

Fundraising

The BRT has been successful in securing funding from four major trusts as well as the Lotteries Commission to support the Museum Stand Redevelopment. Close to 90% of the \$1,000,000 funding target has been secured.





6. Basin Reserve Trust Meetings

The BRT Trustees met on 6 December 2019. The meeting schedule for the remainder of this reporting year is outlined in the table below

Friday 6 March 2020	10.30am	Norwood Room, Basin Reserve
Friday 5 June 2020	10.30am	Norwood Room, Basin Reserve

7. Financial Performance

A year to date summery of financial performance is outlined below (Please refer to the attached Statement of Financial Performance for the period ending 31 December 2019 for further information).

FINANCIAL PERFORMANCE	Budget	Actual	Variance	Budget	Actual	Variance	Budget	
(\$000)	Q2	Q2	Q2	YTD	YTD	YTD	FYE	
Total Revenue	197	417	220	492	723	231	1,392	
Total Expenses	299	517	(218)	489	736	(247)	1,004	
Net Surplus (Loss)	(102)	(101)	2	3	(13)	(16)	388	
FINANCIAL POSITION								
Total Assets	791	843	52				1,208	
Total Liabilities	102	279	(177)				134	
Equity	689	564	(125)				1,074	
CASH FLOWS								
Total Net Cash Flows	(142)	(326)	(184)	(26)	65	91	15	
Opening Cash	285	543	258	168	152	(16)	168	
Closing Cash	142	217	75	142	217	75	183	

The BRT have completed a yearend reforecast that considers the year to date actuals. With no sponsorship revenue, the Trust is forecasting a yearend loss of \$100K.



8. Outlook

Key events planned for quarter three are as follows

- Super Smash January 2020
- Ford Trophy February 2020
- White Ferns vs South Africa International T20's 9 and 10 February 2020
- Blackcaps vs India Test Match 21 to 25 February 2020
- Plunkett Shield March 2020

9. Issues / Risks

- Museum Stand unforeseen cost escalation and time delays may arise (looking highly unlikely)
- The Trust is currently forecasting an operating loss of \$100K this financial year